

MONTEREY PENINSULA REGIONAL PARK DISTRICT
BOARD OF DIRECTORS MEETING

DATE: March 14, 2018
TO: Board of Directors
FROM: Caine Camarillo, Supervising Ranger
REVIEWED BY: Rafael Payan, General Manager
SUBJECT: Acceptance of Bid from and Approval to Contract with Salinas Valley Ford for the Purchase of Dump Truck

RECOMMENDED ACTION

Staff respectfully recommends that the Board of Directors approve the Salinas Valley Ford bid (**ATTACHMENT 1**) for purchase of a 4x4 Dump Truck.

FISCAL IMPACT:

The total cost for the 4x4 Dump Truck, including tax, assembly and delivery is \$61,948.70. Funds for the purchase of this vehicle are allocated in the approved FY2017-2018 Assessment District Budget.

FUNDING SOURCE:

Account Code #6961 – Vehicle Acquisition

FUNDING BALANCE:

\$130,000

DISCUSSION:

The approved FY2017-2018 Budget included funding for replacement of the District's 4x4 Dump Truck. On February 7, 2018 the Board approved a Request for Bids (RFB) package for a 4x4 Dump Truck, and authorized staff to solicit bids from local vendors for this item. Staff received two bid proposals. Each bid was publicly opened and viewed on February 27, 2018 at the MPRPD Administration office. After reviewing each bid, Salinas Valley Ford's bid proposal was the lowest and met the specifications set forth in the 4x4 Dump Truck bid package. Staff is recommending the Board approve the Salinas Valley Ford bid proposal. The bid submitted by Towne Ford is available at the District office upon request.

ATTACHMENTS:

1. Salinas Valley Ford 4x4 Dump Truck Proposal

MONTEREY PENINSULA REGIONAL PARK DISTRICT

BID FORM
Dump Truck Bid Package

| | Total |
|----------------------|--------------|
| Vehicles Base Amount | \$ 56,848.00 |
| Subtotal | \$ 56,967.50 |
| Sales Tax | \$ 4,981.20 |
| TOTAL | \$ 61,948.70 |

* Please list in detail any deviations from the specifications on the reverse side of this form

Delivery Date: Vehicle will be delivered on or before 180 calendar days from the order date

In compliance with the request for bids on the vehicles, the undersigned hereby proposes and agrees to furnish the vehicle hereinafter stated and in accordance with the specifications stated herein and on file with your Board.

The undersigned has carefully checked all figures contained herein and is familiar with the Bid Package specifications and conditions and shall not, after the submission of the bid, dispute or complain of such specifications and conditions. The undersigned has all licenses and permits required by law.

NO BID IS VALID UNLESS SIGNED BY THE PERSON MAKING THE BID

Name of Firm: Salinas Valley Ford
By/Signature: [Signature] Print Name: Alfonso Ramos
Title: Asst. Sales Manager Date: 2/26/18 Telephone # 831-444-4434
Mailing Address: 795 Elvee Dr. Fax # 831-758-9053
City: Salinas State: CA Zip Code: 93901
*Corporation: [Signature] **Partnership: _____

* If the bidder is a partnership, the Bid Form should be signed with the partnership name by one of the partners

** If the bidder is a corporation, the Bid Form should be signed with the name of corporation by an officer authorized to execute a bid on behalf of the corporation.

This corporation/partnership is organized and existing under, and by virtue of, the laws of the State of

California



Salinas Valley Ford Trucks
795 Elvee Dr, Salinas, CA, 93901
Office: 831-444-4486

Customer Proposal

Prepared for:

CAINE CAMARILLO
MPRPD
60 GARDEN COURT , SUITE 325
MONTEREY, CA 93940
Office: 831-659-4488

Prepared by:

ALFONSO RAMOS
Office: 831-998-2577
Email:
ALFONSO@SALINASVALLEYFORD.COM

Date: 02/26/2018

Vehicle: 2018 F-350 Chassis XL
4x4 SD Regular Cab 145" WB DRW

Quote ID: 0224181408





Pricing - Single Vehicle

| | | MSRP |
|-----------------------------|------------------------------|--------------------|
| <i>Vehicle Pricing</i> | | |
| Base Vehicle Price | | \$38,120.00 |
| Options & Colors | | \$11,850.00 |
| Upfitting | | \$17,155.00 |
| Destination Charge | | \$1,295.00 |
| Subtotal | | \$68,420.00 |
| <i>Pre-Tax Adjustments</i> | | |
| Code | Description | |
| 2222 | GOVERNMENT PRICE CONCESSION | -\$6,800.00 |
| 1514 | SALINAS VALLEY FORD DISCOUNT | -\$4,772.00 |
| <i>SVF FLEET DISCOUNT</i> | | |
| Subtotal | | \$56,848.00 |
| <i>Sales Taxes</i> | | |
| Code | Description | |
| 2013 | Sales Tax | \$4,981.20 |
| <i>SALES TAX @ 8.750%</i> | | |
| Subtotal | | \$61,829.20 |
| <i>Post-Tax Adjustments</i> | | |
| Code | Description | |
| TIRE FEE | TIRE FEE | \$10.50 |
| DOC FEE | DOC FEE | \$80.00 |
| ELEC | ELECTRONIC FILING FEE | \$29.00 |
| Total | | \$61,948.70 |

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: CAINE CAMARILLO, MPRPD
By: ALFONSO RAMOS Date: 02/26/2018