

AGENDA ITEM NO. 6-K

MONTEREY PENINSULA REGIONAL PARK DISTRICT BOARD REPORT

DATE: April 1, 2026
TO: Board of Directors
FROM: Shuran Parker, Administrative Services Manager
REVIEWED BY: Eric Morgan, General Manager *E. S. Morgan*
SUBJECT: Approval of Agreement with Rayne Technology Services for Information Technology Services

SUMMARY

Staff seeks Board approval to award an agreement with Rayne Technology Solutions for Information Technology (IT) services.

FISCAL IMPACT

There is no fiscal impact associated with taking this action.

FUNDING SOURCE

Computer Maintenance/Supplies Accounts: 6134, 6234, 6334 and 6534

FUNDING BALANCE

Funding for IT services will be included in the FY2026-27 budget.

DISCUSSION

The District's contract with its current provider of IT services, Rayne Technology Solutions expires at the end of this fiscal year. Staff prepared an RFP for these specialized services for a term of one year, with the option to extend it for an additional four one-year terms, with responses due March 23. The RFP yielded a significant level of interest, with eleven responses submitted in total. Responses vastly varied in monthly cost, at \$1,860 on the low end, to \$19,050 on the high, and from local firms in Monterey County to Pennsylvania and locations in between.

Details on responses are summarized in Table 1 below and include staff scoring.

Table 1. Proposals Summary

Rank	Firm	Location	Onsite Support	Monthly Cost *	Scoring (Max 100)
1	Rayne Technology Solutions	Monterey	As needed (local)	\$ 5,150.00	89
2	Apex Technology Management	Redding	As needed (locations north)	\$ 4,000.00	87
3	SoftSages Technology	Pennsylvania	As needed (out of state)	\$ 2,850.00	84
5	Cyber Leadership and Strategy Solutions	Georgia	Threat vulnerability-Irvine; Emergency-Sacramento	\$ 5,000.00	83
5	Murgreen Environmental Company	Oakland	As needed (out of town)	\$ 7,708.33	83
6	360S2G	San Francisco	As needed (out of town)	\$ 19,050.00	81
7	Alvarez Technology Group	Salinas	As needed (local)	\$ 3,941.00	80
8	Applied Logic	Virginia	As needed, by Monterey co. IT services partner	\$ 6,600.00	78
9	ER Tech Pros	Sacramento	As needed (out of town)	\$ 1,860.00	77
10	SA Technologies Inc.	San Francisco	As needed (out of town)	\$ 6,750.00	76
11	VYSoft Solutions	New Jersey	As needed (out of state)	\$ 7,000.00	63

*Cost is for year one of Managed Services (Fiscal Year 2026-27)

RECOMMENDED ACTION

Staff recommend that the Board receive and review the submitted information, including proposed rates for Year One, with options to extend for Years Two through Five (**ATTACHMENT 1**), award the contract to Rayne Technology Solutions, and authorize the General Manager to execute the agreement for IT Services, beginning July 1, 2026.

ATTACHMENT

1. [Rayne Technology Solutions Pricing Table](#)