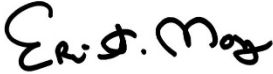


## AGENDA ITEM NO. 6-C

### MONTEREY PENINSULA REGIONAL PARK DISTRICT BOARD REPORT

**DATE:** May 6, 2026  
**TO:** Board of Directors  
**FROM:** Damian Bye, Contract and Procurement Technician  
**REVIEWED BY:** Eric Morgan, General Manager   
**SUBJECT:** Approval of Agreement with US Metro Group Inc for Janitorial Services

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#### SUMMARY

Staff respectfully recommend that the Board authorize staff to sign a contract with US Metro Group, who provided the most comprehensive proposal and best price proposal, in the amount of \$77,682 per year.

#### FISCAL IMPACT

\$77,682

#### FUNDING SOURCE

6142-Utilities

6242-Utilities

#### FUNDING BALANCE

To be determined when FY2026-27 is adopted.

#### DISCUSSION

The Janitorial Services Project (Project) involves providing janitorial services to District facilities, both public and staff, at Palo Corona Regional Park and Garland Ranch Regional Park. The scope of work is to provide both regular cleaning services for restrooms, offices and visitors' centers at these locations, as well as additional periodic cleaning services.

On May 7, 2025, the Board approved staff to release a request for proposal (RFP) for the Janitorial Services Project (Project) for facilities located at both sites.

The RFP was released in March 2026. Of six vendors who attended the mandatory pre-proposal day, two vendors, Advance Cleaning 365 and US Metro Group submitted proposals.

Both vendors have offices within the County. The evaluation panel assessed that US Metro Group Inc provided the better proposal. Its proposal noted nationwide experience in providing janitorial services to many local government agencies including Monterey County and Monterey Bay Air Resources District. The proposal also provided details of its proposed staff coordination, quality control, and response times if awarded the contract. Advance Cleaning 365, while providing a competent and well-priced proposal, offered less detail on how it would manage the contract. See Attachment 1 for US Metro Group's proposal.

Table 1 in Attachment 2 provides a comparison of the two pricing proposals. Pricing proposals are annualized to account for the different frequency with which services are delivered. Advance Cleaning 365 had an annualized cost of \$73,960 and Metro Group Inc of \$77,682.

For context, in current years 2025-26 and 2024-25, the District paid \$79,540 and \$61,100 to the current vendor for janitorial services. Staff note that the price increase in 2025-26 reflected, amongst other things, the full utilization of all the new restrooms at Palo Corona Regional Park.

If approved, staff will finalize the contract to allow US Metro Group to commence operations prior to July 1, 2026

### **RECOMMENDED ACTION**

Staff respectfully recommend that the Board authorize the General Manager to approve entering into a contract with US Metro Group for Janitorial Services and take all actions necessary as required to complete the Project substantially as to form.

### **ATTACHMENT(S)**

1. [US Metro Group Proposal](#)
2. [Table 1 - Comparison of pricing proposals](#)